Speed Reading Training

The Daily Drucker: 23 March

- 1. E-commerce is to the information revolution what the railroad was to the industrial revolution. The railroad mastered distance e-commerce eliminates it. The Internet provides the enterprise with the ability to link one activity to another and to make real-time data widely available, both within the company and to outside suppliers, outside channels of distribution, and customers. It strengthens the move to disintegrate the corporation.
- 2. But, the great strength of e-commerce is that it provides the consumer with a whole range of products, no matter who makes them. Examples include Amazon.com and CarsDirect.com. E-commerce separates, for the first time, selling and producing. Selling is tied no longer to production but to distribution. There is absolutely no reason why any e-commerce facility should limit itself to marketing and selling one maker's products or brands.

(From The Daily Drucker: By Peter F. Drucker)