

Day 33

Practice Question 1

Good morning, everyone. First of all, I'd like to introduce John McNab. He's been head of European Sales at our corporate headquarters in London. It is my pleasure to announce that he'll be taking over as Far East Sales director when Andrew Jackson, who is in Tokyo on business at the moment, retires next month. Mr. McNab was born in Edinburgh, Scotland in 1962. It was there that he began his career as a sales assistant for a local car dealer in the mid 1980's. Ten years later, he moved to London. Since then, he has been top salesperson. He received the Salesperson of the Year Award in 1998 and 2001. Mr. McNab will be sitting in on our meeting today.

Now, shall we get started? I've called this meeting in order to discuss how to develop our Far East sales force. Have you all received a copy of the agenda?