



# Day 34 +35

#### **Vocab Review**

#### Fill in the blanks.

- 1. He took financial advice on how to avoid the p\_\_\_\_s of setting up your own business.
- 2. The lecturer i $\_\_\_$ ated his point with a diagram on the board.
- 3. You need to a\_\_\_n the numbers properly in a column.
- 4. The letter was faded and barely I\_\_\_\_e.
- 5. He has no c\_\_\_\_\_nsion of the size of the problem.

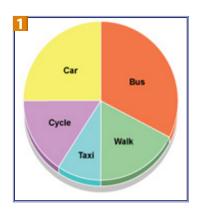
#### **3 Presentations**

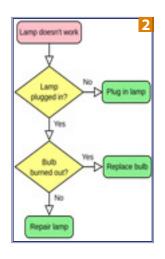


# Module 3.4 Using visual aids — Talking about the content of visual aids

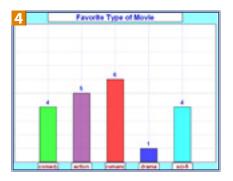
**LEAD-IN** Look at the pictures below. Label them using the listed words.

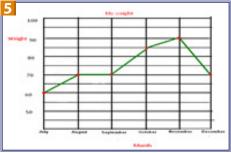
## line graph flow chart bar graph organigram pie chart table

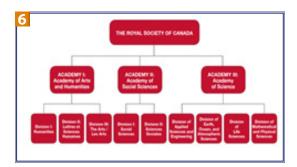




3	A	В
1	Day	Visitors
2	Monday	23
3	Tuesday	45
4	Wednesday	44
5	Thursday	39
6	Friday	50
7	Saturday	52
8	Sunday	55
9	Sum	308
10		



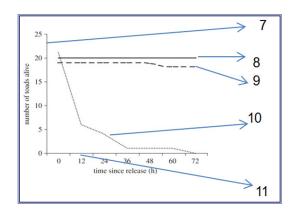


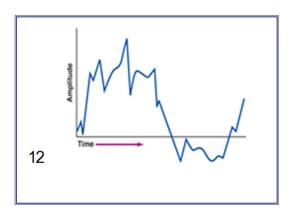




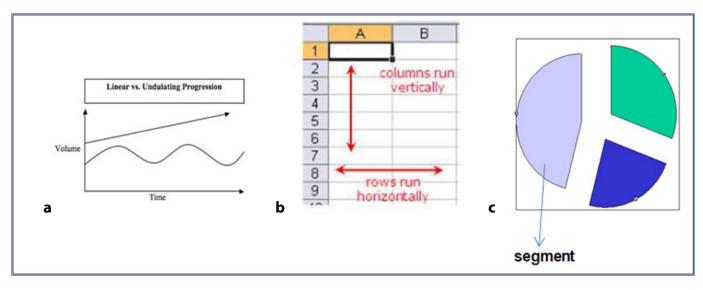


### solid line dashed line fluctuating line vertical axis dotted line horizontal axis



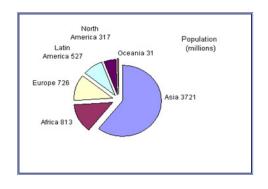


> Look at the pictures below. What are rows, columns, segments and undulating?



> Look at the following visual aids. Which is easier to comprehend at a glance?

Region	Population (millions)
Asia	3721
Africa	813
Europe	726
Latin	527
America	
North	317
America	
Oceania	31







#### > When to use tables and when to use graphs

Complete the sentences with words from the box.

visual/time/columns/smaller/larger/periods/rows/

If your message requires the precision of numerical data and text labels to identify what they are, you should use a table. Tables, with their columns and rows of information, interact primarily with our verbal system. We process numerical information in a sequential fashion, reading down ............ or across ........... of numbers, comparing this number to that number, one pair at a time. Graphs, however, are perceived by our visual system. They give numbers shape and form. To see patterns and relationships is a natural function of ......... perception. A single graph conveys important features of the data more vividly and memorably than columns of data.

Line graphs are used to track changes over short and long ...... of time. When ...... changes exist, line graphs are better to use than bar graphs. Line graphs can also be used to compare changes over the same period of time for more than one group.

Pie charts are best to use when you are trying to compare parts of a whole. They do not show changes over

#### > Which of these visuals would you use to describe the following:

A your company's quarterly sales figures over the past three years

- B your division's new organizational structure
- C the results of a survey that was carried out to find out how students travel to your school
- D your company's order filling process

E the fluctuation in the number of people at a London underground station over the course of a day

#### > Delivery of visual aids

Identify some key phrases, typical of delivering visual aids, of which structure consists of four fundamentals: Introduction, Explanation, Emphasis, and Comment.

### Match the phrases (1 – 8) with the four fundamental structures (A – D)

- 1. "I'd like you to focus your attention on . . ."
- 2. "I'd like to show you . . ."
- 3. "As can be understood from this graph, ..."
- 4. "Notice the blue segment that shows..."
- 5. "This pie chart illustrates the distribution of ..."
- 6. "Let's now look at the next slide which shows ..."
- 7. "The two axes represent . . ."
- 8. "You can see that different colors have been used to indicate . . ."

- A. Introducing a visual
- B. Explaining a visual
- C. Emphasizing the focal point of a visual
- D. Interpreting a visual

# Student's book



#### > Describing change in visuals

Try to use different words to express movement in order to avoid repetition.

Upward movement



- (v) go up/ take off/ shoot up/ soar/ jump/ increase/ rise/ grow/ rocket/ improve/ climb
- (n) an increase/ a rise/ a growth/ an improvement/ an upturn/ a surge/ an upsurge/ an upward trend/ a climb
- AT THE TOP-verbs

reach a peak/ peak/ top out/ reach a high/ reach a maximum

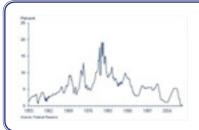
Downward movement



- (v) go down/ come down/ fall/ fall off/ drop/ slump/ decline/ decrease/ plummet/slip/shrink
- (n) a fall/ a decrease/ a decline/ a drop/ a downturn/ a downturn trend
- AT THE BOTTOM-verbs

reach a low point/ bottom out/ level out/ hit a low/ hit bottom

Up-and-down movement



(v) fluctuate/ undulate (adj) volatile

NO CHANGE-verbs

remain stable/ level off /stay (at) the same (level) / remain constant /stagnate/ stabilize/ reach a plateau

Degree of change

(adv) dramatically/ considerably/ significantly/ moderately/ slightly/ substantially/ markedly (adj) dramatic/ considerable/ significant/ moderate/ slight/ substantial

Speed of change

(adv) rapidly/ quickly/ suddenly/ gradually/ steadily/ slowly/ abruptly/ quickly

(adj) rapid/ quick/ sudden/ gradual/ steady/ slow/ abrupt/ quick

# Student's book

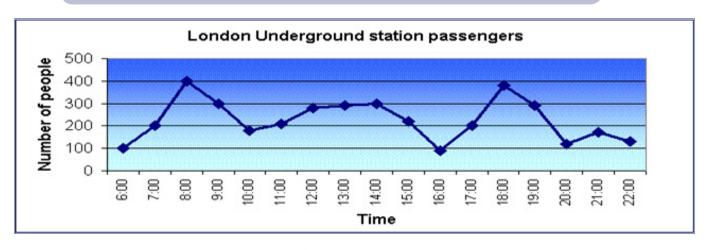


Using a percentage

(prep) a rise from 15\$ to 20\$/ to increase by 30%/ to fall by 40%/ an increase of 5.5 per cent over last year

> A presenter is describing a graph. Look at how he describes the graph and complete the gaps with words or phrases from the box.

> rises/ evening/ quickly/ peak/ decline/ fluctuation/ plateau/ crowded/ rapid/ 400/ busiest/ morning/ sharp increase/ tailing off/ over/ slight



This graph shows the ...... in the number of people at a London underground station ...... the course of a day.

The ...... time of the day is in the ...... There is a ..... between 06:00 and 08:00, with ...... people using the station at 8 o'clock. After this the numbers drop ...... to less than 200 at 10 o'clock. Between 11 am and 3 pm the number ....., with a ..... of just under 300 people using the station. In the afternoon, numbers ...... with less than 100 using the station at 4 pm. There is then a ..... rise to a peak of 380 at 6pm. After 7 pm, numbers fall significantly, with only a ...... increase again at 8pm, ........... after 9 pm.

Overall, the graph shows that the station is most ..... in the early morning and early ..... periods.

#### Match each definition (A - E) with today's vocabulary word (1 - 5)

#### **DEFINITIONS**

- A. expressed in speech rather than in writing
- B. to keep changing
- C. involving or expressed in numbers
- D. following a particular order
- E. one of the two lines on which the scales of measurement are marked
- 2. axis (pl. axes) 3. verbal

  - 4. fluctuate
  - 5. sequential

1. numerical

#### Fill in the blanks.

- 1. Keep your files in n\_\_\_\_cal order.
- 2. We have a v\_\_\_\_l agreement with the landlord.
- 3. Oil prices have f\_\_\_\_ated wildly in recent weeks.
- 4. In this way the children are introduced to s\_\_\_\_tial learning.
- 5. Annual profits over the last 10 years are plotted on the y-\_ \_ s.