

**A. Vocab Review**

**B. TOEIC® Part 7**

**Practice Test**

**Questions 186 – 190 refer to the following advertisement and email.**

## Foreign Imports International, Inc.

### **3 Summer Internships available for university undergraduates or fresh graduates.**

Foreign Imports International, Inc. is looking for 3 university undergraduates with a good school record or fresh graduates with a good degree for 2-month-long internships this summer.

In addition to a good school record or degree, applicants should be studying or have studied accounting, business, economics or management. Some familiarity with the software package SPSS is essential as the successful applicants will be required to use it throughout the internship. Knowledge of East Asia or an East Asian language is also a plus.

Foreign Imports International, Inc. is an international company with offices in Australia, Singapore, South Korea, China and Japan, and over 1,000 employees. The headquarters is located in Melbourne and a large percentage of the business conducted involves importing goods into Australia from East Asian countries. However, the company is also now involved in exporting goods out of Australia. Foreign Imports International, Inc. has been trading for 12 years and is a competitive company.

Applicants for the internships should submit a resume and a brief outline of their reasons for applying in an email to Mr. Kevin Merchand at [kevin.merchand@fil.org](mailto:kevin.merchand@fil.org) or in writing to: Mr. Kevin Merchand, Foreign Imports International, Inc., Floor 6, QZ Building, Business Park, Melbourne 3000.

To: kevin.merchand@fl.org  
From: susangreene@homenet.com  
Date: 12 Dec 2011  
Subject: Application for Internship  
Attachments: none

Dear Mr. Merchand,

My name is Susan Greene and I am a 2nd year student at Melbourne University reading for BSc in Economics and Management. I am very interested in your internship this summer because I have taken courses this year on trading in East Asia and think it is fascinating.

I am a good time-keeper and very motivated. I am also computer literate and keen to learn new skills. I note that you require knowledge of SPSS for statistical analysis and I can inform you that I completed two courses using SPSS last semester.

I believe I am a suitable candidate for your internship this summer and I would give it my very best if I was selected. If you wish to contact me, I can be reached at the email address above or by phone at 0483-872-8346. I have attached my resume to this email. I hope to hear from you soon.

Yours sincerely,  
Susan Greene

186. What kind of applicants is Foreign Imports International, Inc. looking for?
- (A) Managers with 5 years or more experience
  - (B) Economics postgrads
  - (C) Statisticians
  - (D) Undergraduates
187. What is NOT a requirement for applicants?
- (A) Knowledge of an East Asian language
  - (B) Knowledge of SPSS
  - (C) Studying a business-related degree
  - (D) Being a current or recently graduated university student
188. Which answer best fits Ms. Greene's description of herself?
- (A) Confident and assertive
  - (B) Organized and driven
  - (C) Technologically minded
  - (D) Nervous and inexperienced
189. In the advertisement, the word "plus" in paragraph 1, line 6, is closest in meaning to
- (A) Requirement
  - (B) Reward
  - (C) Multiply
  - (D) Benefit
190. Why might Ms. Greene not be offered an interview?
- (A) She isn't a university graduate
  - (B) She has emailed the wrong person
  - (C) She has forgotten to attach her resume
  - (D) She hasn't sent Mr. Merchand a photograph of herself

**C. DICTATION**

1. Could you look ..... the .....
2. How much will it cost to have the ..... printed?
3. When does the ..... on your computer expire?
4. The fare has gone up ..... today.
5. The flight was ..... because of a mechanical problem.

● **Homework (Vocab)**

1. He has retired from the board of directors to become the president of one of our affiliates.
2. The local government allocated money for the new hospital in the budget.
3. Please acknowledge receipt of the letter by signing the enclosed form.
4. The wage disagreement was resolved by arbitration.
5. In general, incumbents have a 94 per cent chance of being re-elected.